

Cell Business Equipment

Digital Copier Proposal for



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CBE OFFICE SOLUTIONS

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CURRENT SITUATION

CANON COLOR MFP & RICOH B&W MFP	
CURRENT AVERAGE MONTHLY VOLUME	32,384 B&W / PRINTS
CURRENT AVERAGE MONTHLY VOLUME	669 COLOR / PRINTS

<u>TOTAL MONTHLY COST</u>	<u>\$1,592.00</u>
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PROPOSED SOLUTIONS

REPLACE CURRENT CANON & RICOH WITH NEW SHARP
COLOR 30PPM & SHARP COLOR 70PPM MFP

<u>MONTHLY LEASE</u>	<u>\$1,021.00</u>
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PROPOSAL TO INCLUDE THE FOLLOWING

- NEW SHARP DIGITAL UNITS
- COLOR SCANNING
- NETWORK PRINTING CAPABILITIES
- NETWORK SCANNING CAPABILITIES
- CBE WILL INSTALL UNIT ON CURRENT NETWORK
- CBE WILL TRAIN ON UNIT & PROVIDE PERSONALIZED MANUALS & FRONT PANELS FOR EACH UNIT
- CBE WILL REMOVE & RETURN CURRENT CANON WHEN THE LEASE IS UP

SERVICE AND SUPPLIES PROGRAM TO INCLUDE 32,384 B&W AND 669 COLOR PRINTS PER MONTH ANY OVERAGE TO BE BILLED AT .006 B&W AND COLOR COPIES TO BE BILLED AT .069 CENTS A PAGE.

- ALL SERVICE
- ALL SUPPLIES (Excluding paper)
- ALL PARTS AND LABOR
- FOUR HOUR AVERAGE RESPONSE TIME
- FULL TRAINING THROUGHOUT TERM
- ON SITE AND VIA PHONE SUPPORT